



Name	Jennifer Barbee
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Education	MBA, Business Administration, California State University at Fresno BS, Business Administration/Economics, Marist College, Poughkeepsie, NY Certified Personal Property Appraiser, American Society of Equine Appraisers, Twin Falls, ID (ASEA Appraiser #03169)
Professional Employment	President/CFO, Applied EarthWorks (2017-present) Vice President of Finance/General Manager, Guardian Safety Holdings (2011-2016) Owner, Sterling Equine Appraisals (2000-present) www.equineappraisals.com
Non-Equine Honors and Recognition	<ul style="list-style-type: none">•Awarded for Most Improved Operating Plant in Alcoa with \$2M Working Capital Improvement.•Mapped and enhanced business and customer service processes saving \$5M in first year.•Generated \$4M launching two new Revenue Units in three years.•Avoided 40% cost increase while complying with the Affordable Care Act.•Saved 31% on Commercial insurance while increasing coverage.•Renegotiated mobile equipment contract for \$1.2M savings. <ul style="list-style-type: none">•As an equine appraiser: featured in Horse & Rider, The Morgan Horse, Horseman's News, The Horse Resource, Barrel World, The Equine Chronicle and more.

APHA Involvement

I purchased my first APHA horse in 1994, a solid Paint bred mare that I started and sold a few years later. In 2004, I rejoined Paint ownership with a bay overo Skippa Heathen-bred gelding and a loud black and white overo gelding. I began showing the all-around in 2005 and continue to enjoy the challenge of multiple classes, with strong passion for Horsemanship, Showmanship, and Trail.

Over the years, I have earned awards at the show, club, State, Zone, National level. I've competed in the all-around with several Paints including multi-World Champion, "Fancy Dot Com," and "Gotta Be A Hotrod." Currently, I'm focused on my 2020 gelding by Make Me Shine, preparing for 3 YO events in 2023 and then Amateur All-Around classes.

Other Horse Involvement

I have experienced a variety of breeds and breed associations, owning and showing cross-breeds, Morgans, Quarter Horses, Palominos, Paints, Pintos, and Miniature Horses.

As a youth, I lived in New York and participated in shows all over the East Coast at 4-H, FFA, Pony Club, local horsemen's associations, state clubs and national breed associations - in everything from Western Pleasure, Team Penning, Working Cow Horse and Gymkhana to Equitation, Jumpers and Driving. I gained a great deal of knowledge and was a star performer on the Horse Bowl team for many of my youth years.

I also showed in the Hunt Seat Equitation division and represented Marist College on the Inter-Collegiate Equestrian Team.

Memberships Held

I volunteered to be a representative on the California Coordinating Committee (CCC) in 2018 and was elected Chairperson in 2019. I've participated on the Audit, Awards, and Banquet Committees. Drawing on my professional experience in financial planning and analysis, I prepared significant analysis of the financial position of the state-wide ad-hoc group, forecasting the impact of declining entries year over year and projecting the availability of funds for the year-end awards program. I am also leading the Marketing Committee, redesigning the CCC logo and enhancing our social media presence.

Within the California Paint horse community, 2022 marks my first year as a Show Manager. I am an active member of San Joaquin Paint Horse Club (SJPHC member and 2022 President), California Paint Horse Association (CPHA), and other clubs since 2005. I am also a California representative to the Zone Two Coordinating Committee.

In 2001, I was President and Founder of the California Amateur Exhibitors & Owners (C.A.M.E.O.) to drive breed club membership and show participation of "do it yourself" horse owners. While the club only lasted a few seasons, it created a support network of like-minded horsemen and women on which I still rely to this day.

Equine Awards

- APHA Open Championship
- APHA Amateur Championship
- APHA Amateur Versatility Award
- 7 APHA Superiors
- 12 APHA Register of Merits
- Over 1,200 APHA points earned, including 300+ in halter
- Multiple Top Ten placings at APHA, NSBA, and PTHA World Shows and the Reichert Celebration
- AMHR National Champion
- 2 time AMHA National Honor Roll Year-End Champion
- 3 time AMHA Regional Champion
- 10 time AMHA National Top Ten
- PHBA Top Twenty Amateur
- Over 200 PHBA points earned
- Numerous All-Around Awards

Service & Experience

I served one year on the APHA Long Range Planning Committee and two years so far on the APHA Rules Committee. I am also on the APHA State Directors Nominating Committee for the 2023-2025 term.

Why do you want to be and APHA State Director?

I was one of several sponsors of an APHA Rule Change Proposal leading to the addition of SC-193. Two-Year-Old Longe Line. Opportunities for our babies to grow up healthy are important to me. I want to continue to shape the rules and positive impacts of APHA.
