

**AMERICAN PAINT HORSE ASSOCIATION
BOARD OF DIRECTORS MEETING
Minutes - Session 1
DFW Marriott South, Fort Worth, Texas
Saturday, March 2, 2019**

- I. Call to Order at 8:06am Craig Wood
- II. Introductions (if any) Craig Wood
- A. Recognize guests not introduced at general membership meeting

B. Introduce Executive Committee

Mike Short	President-Elect
Casey West	Vice President
Karen Thomas	Senior Committee Member
Ali Umberger	Fifth Committee Member
Melanie Cox-Dayhuff	Sixth Committee Member
Travis Titlow	Immediate Past President
Billy Smith	Executive Director

C. Introduce Standing Committee Chairs and Vice Chairs

Committee	Chair	Vice-Chair	Craig Wood
Amateur	Elizabeth Brewer	Brandon Severin	
Breed Integrity/Registration	Kevin Smith	Colleen Samela	
Equestrian Experience	Leigh Ann Skurupey	David Ruby	
General Show & Contest	Lyn Fick	Amanda Palmer	
International – Co-Chairs	Pat Trebesch	Monika Hagen	
Judges	Sandy Jirkovsky	Ann Jones	
Long Range Planning	Fred Tabor	Renee Robinson	
Professional Horsemen	Lisa Ligon	Ashley Griffin	
Racing	Jamie Howard	Steve Wright	
Regional Club	Randall Roser	Sheri Grinstead	
Rules	Jackie Mellon	Mary Parrott	
Youth	Sue Woodson	Sandi Morgan	

D. Introduce American Paint Horse Foundation Officers and Board of Directors Craig Wood

Tom Crowley President
Marylyn Caliendo Capital Campaign Chair
Kelly Boles-Chapman
Suzonne Franks
Mike Holloway
Ann Jones
Laurie Roden
Robin Robinett
Jennifer Sheriff
Dr. Maurice Wilkinson

E. Present Tenured Director Certificates

Billy Smith

Craig will present on the floor
Pauli Crull – 40 years
Richard Cox – 25 years
Travis Titlow – 25 years
Marilyn Novat – 25 years

III. Announce that Charles Bass will serve as parliamentarian

Craig Wood

Charles is the President of DFW Parliamentarians. He also works with the Arabian Horse Association during their annual convention as the Credentials Chair, Agenda & Resolutions Committee Chair and Bylaws Committee Chair.

Charles is here to help us if we any parliamentary issues. Please welcome Charles Bass.

Announce

Craig Wood

- For voting purposes, the 2018 Directors will have a blue voting card for amendments only.
- 2018 Alternates voting in the absence of their area's director(s) will also be authorized to vote once roll is called and voting is established.

- Voting alternate signature cards will be distributed to you for your signature and should be returned to the secretaries.
- Alternates may **not** vote in absence of a director-at-large, as established at the 1987 convention.

IV. Roll Call

Irene Stamatelakys will conduct roll call.

Irene
Stamatelakys
Charles Bass

Were all directors and alternates names called? Did all voting alternates receive, sign and return a voting alternate card?
If not, raise your hand.

Total Directors	<u>103</u>
Total Alternates	<u>5</u>
Total Directors/Voting Alternates to constitute Quorum	<u>108</u>

V. Install 2018 Board of Directors

Directors See cards 1 & 2
Alternates See Cards 3 & 4

Irene
Stamatelakys

VI. A motion by Stacie Lundquist, seconded by Lyn Fick, to approve the March 4 & 5, 2018 Board of Directors Meeting minutes. Motion carried.

Craig Wood

VII. A motion by Shannon O'Dell, seconded by Stacie Lundquist, to ratify the Executive Committee Actions from January 2018 – December 2018. Motion carried.

Craig Wood

The minutes of these meetings are available and the resumes of the committee's actions are in the Convention Booklet.

A motion by Mike Short, seconded by Casey West, to suspend Roberts Rules of Order until Sunday, March 3. Motion carried.

A motion by Casey West, seconded by Melanie Cox-Dayhuff, to limit discussion to two (2) minutes per individual. Motion carried.

VIII. Introduce Jenny Mathis to give the Financial Presentation

Billy Smith

IX. Introduce Marty Brainerd with Westwood Management

Billy Smith

X.	Standing Committee Reports	Craig Wood
	Committee	Chair
	Amateur	Elizabeth Brewer
	Breed Integrity/Registration	Kevin Smith
	General Show & Contest	Lyn Fick
	International	Monika Hagen
	Long Range Planning	Fred Tabor
	Regional Club	Randall Roser
	Rules	Jackie Mellon
	Youth	Sue Woodson
	American Paint Horse Foundation	Tom Crowley

XI. Rule Change Proposals Craig Wood

Note: Call on Jackie to present the rule change proposals.

Announce:

Proposals will be presented at this time. They may be amended by the 2018 Board of Directors for the 2020 Rule Book. Also, report out those rules that didn't pass out of committee.

COPIES OF THE RULE CHANGES ARE IN THE CONVENTION BOOKLET.

Results of rule change vote can be found at <https://apha.com/wp-content/uploads/2019/03/Proposals-Passed-at-2019-Convention-1.pdf>

XII. Governance Task Force Report Craig Wood
 A motion by Megan Brown, seconded by Elizabeth Brewer to allow the taskforce to move forward with drafting of bylaws within the principals of the existing proposed framework that will then be voted on a the 2020 Convention. Motion carried.

XII. Announcements: Craig Wood

XIII. Adjourn at 11:30am.

Saturday, March 2019

VOTING DIR 1 1 Yr. Voting
 VOTING DIR 2 2 Yr. Voting
 DIR AT LARGE 3
 ALTERNATE 4
 DIR@LAR (DSA) 5

—STATUS:

VA	Present	DIRECTOR NAME	STATE / PROV	AREA #	STATUS
	1	Simpson, Kris	ON	1	1
		Muir, Jim	ON	1	5
		TBA a	ON	1	4
		TBA a	NS	2	4
	1	Cerio, Patti	NY	3	1
		Coughlin, Ellen	NY	3	4
	1	Roy, Karen	NH	4	1
		TBA a	VT	4	4
	1	Drake, Bob	CT	5	1
		TBA a	MA	5	4
	1	Fick, Linda A	PA	6	1
	1	Perri, Carla	PA	6	1
	1	Walker, Jacqueline	PA	6	1
		Horn, Sharon	PA	6	4
	1	Leager, Betsy	MD	7	1
		Timmons, Rebecca	MD	7	4
	1	Brown, Megan	VA	8	1
	1	Lands, David	VA	8	1
	1	Umberger, Alison	VA	8	3
		Majewski, Joe	VA	8	5
	1	Johnson, Jennifer	VA	8	4
	1	Moyer, Judy	NJ	9	1
		Lawler-Moser, Marjorie	NJ	9	4
	1	Jones, Ann	GA	10	1
		Westmorland, Lisa	GA	10	4
	1	Brewer, Elizabeth	NC	11	1
	1	Schmidt, Allan	NC	11	1
	1	Thomas, Karen	NC	11	3
		TBA a	NC	11	4
	1	Miller, Anne Louise	SC	12	1
	1	Wall, Wayne	SC	12	4
	1	Brooks, Samantha	FL	13	1
	1	Burkhard, Craig	FL	13	1
	1	Palmer, Amanda	FL	13	1
	1	Roser, Randall	FL	13	1
		Simons, J Jay	FL	13	3
		Simons, Nancy	FL	13	5
		Nipper, Margaret	FL	13	4
	1	Harrison, Jimmy	AL	14	1
		Wesley, Jeffery	AL	14	4
	1	Griffin, Ashley	KY	15	1
		Reinbolt, Paul	KY	15	3
	1	Wood, Craig	KY	15	3
		Donaldson, Ashley	KY	15	4
		Hattendorf, Rachel	TN	16	1
	1	Shaw, Susie	TN	16	3
		Hill, Kathy	TN	16	4
	1	Kennedy, Karen	AR	17	1
		Brady, Brian	AR	17	4
		Ready, Amanda	MS	18	1
	1	Ready, George	MS	18	3
		Ready, Banks	MS	18	4

Saturday, March 2019

	—STATUS:	
VOTING DIR	1	1 Yr. Voting
VOTING DIR	2	2 Yr. Voting
DIR AT LARGE	3	
ALTERNATE	4	
DIR@LAR (DSA)	5	

VA	Present	DIRECTOR NAME	STATE / PROV	AREA #	STATUS
	1	Ivins, Peggy	LA	19	1
	1	Parrott, Mary	LA	19	3
		TBA a	LA	19	4
		Blay, Daniel	OH	20	1
	1	Johnson, Sue	OH	20	1
	1	Snapp, Tim	OH	20	1
	1	Rohrl, Roxann	OH	20	5
		Ternes, Marie	OH	20	5
1	1	Snapp, Cindy	OH	20	4
		Bull, Coleen	MI	21	1
	1	Chapman, Kelly	MI	21	1
	1	Rasch, Robert	MI	21	1
		Johnson, Sarah	MI	21	4
		Pelletier, Heather	IN	22	1
	1	Robinett, Robin	IN	22	1
	1	Cox, Richard	IN	22	3
	1	Cox-Dayhuff, Melanie	IN	22	3
	1	Crull, Pauli	IN	22	5
		TBA a	IN	22	4
	1	Cole, Fred	IL	23	1
	1	Wyrick, Jerry	IL	23	1
	1	Newman, Pat	IL	23	3
	1	Doyle, Kristy	IL	23	4
	1	McGinnis, Cindy	WI	24	1
		Tekampe, Nell	WI	24	1
	1	Brunner, Barbara	WI	24	5
		Majeskie, Vicki	WI	24	4
		Nielsen, Terri	MN	25	1
	1	Simmet, Greg	MN	25	1
	1	Himle, Merle	MN	25	5
		Abeln, Andrew	MN	25	4
	1	Cable, Jerry	IA	26	1
	1	Sheriff, Jennifer	IA	26	1
		Larson, Terrianne	IA	26	3
		Reisinger, Gregg	IA	26	3
		TBA a	IA	26	4
	1	Garrett, Kimberly	MO	27	1
	1	Seehafer, Megan	MO	27	1
	1	Bobbitt, Clea	MO	27	5
		Neff, Duke	MO	27	5
		Stull, Martha	MO	27	5
	1	Garrett, Paul	MO	27	4
		Meyer, Patrick	ND	28	4
		Carey, I. J.	SD	29	5
		Waldner, Jo	SD	29	5
		Waldner, Richard	SD	29	5
		TBA a	SD	29	4
	1	Dubsky, Colleen	NE	30	1
		Siebenneicher, Wesley	NE	30	1
		Adam, Fred	NE	30	3
	1	Hertner, Dr. John	NE	30	3
		TBA a	NE	30	4
	1	Grinstead, Sheri	KS	31	1
	1	Lundquist, Stacie	KS	31	1
	1	West, Casey	KS	31	3
		Thurrow, Carl	KS	31	3
	1	Jordan, Terryl	KS	31	4

Saturday, March 2019

VOTING DIR 1 1 Yr. Voting
 VOTING DIR 2 2 Yr. Voting
 DIR AT LARGE 3
 ALTERNATE 4
 DIR@LAR (DSA) 5

—STATUS:

VA	Present	DIRECTOR NAME	STATE / PROV	AREA #	STATUS
	1	Kapp-Vance, Karen	OK	32	1
	1	Maxwell, Lisa	OK	32	1
	1	Myers, Dean	OK	32	1
		Wright, Steve	OK	32	1
		Graves, Ray	OK	32	5
		Parsons, Pauline	OK	32	5
	1	Perkins, Brad	OK	32	5
		TBA a	OK	32	4
		Briggs, John	TX	33	1
	1	Culp, Rhonda	TX	33	1
	1	Griffin, Maggie	TX	33	1
		Jeter, Chris	TX	33	1
	1	Ligon, Lisa	TX	33	1
	1	Mellon, Jackie	TX	33	1
	1	Robinson, Renee	TX	33	1
	1	Sasser, Cathy	TX	33	1
	1	Sasser, Charlie	TX	33	1
	1	Simons, Andrea	TX	33	1
		Simons, Sara	TX	33	1
	1	Smith, Kevin	TX	33	1
	1	Stallings, Ronny	TX	33	1
	1	Tabor, Fred	TX	33	5
	1	White, Tina	TX	33	1
		Wiggin, Dave	TX	33	1
		Wilson, Cheri	TX	33	1
		Brashears, Bill	TX	33	3
		Gordon, Linda	TX	33	5
		Jackson, Scot	TX	33	3
	1	Paris, Diane	TX	33	3
	1	Shelly, Ron	TX	33	3
		Shoemaker, Briley (Bud)	TX	33	3
	1	Short, Mike	TX	33	3
	1	Griffin, Sally	TX	33	5
		Owings, Ernestine	TX	33	5
		Wilson, Earnest	TX	33	5
		Young, Heather	TX	33	4
		TBA a	TX	33	4
		Hoff, Brenda	AB	34	1
	1	Ratzlaff, Becky	AB	34	1
	1	Samela, Colleen	AB	34	1
		Fraser, Pete	AB	34	3
		TBA a	AB	34	4
		TBA a	SK	35	4
		Morris, Gail	MT	36	1
	1	Russell, Gayl	MT	36	1
		Passage, Larry	MT	36	3
		TBA a	MT	36	4
	1	Beard, Don	WY	37	5
		Beard, Vivian	WY	37	5
		TBA a	WY	37	4
		Banister, Karen	CO	38	1
		Dehn, Robert	CO	38	1
		Denniston, David	CO	38	1
		Henry, Brian	CO	38	1
		Willard, Larry	CO	38	1
		Corbin, John	CO	38	3
		Nelson, Forrest	CO	38	3
		Fell, Jean	CO	38	5
		Gilbert, Peggy	CO	38	5
		Manuello, Don	CO	38	5
1	1	Berbee, Tammy	CO	38	4
		Novat, Marilyn	NM	39	1
		Morris, Ron	NM	39	4

Saturday, March 2019

VOTING DIR 1 1 Yr. Voting
 VOTING DIR 2 2 Yr. Voting
 DIR AT LARGE 3
 ALTERNATE 4
 DIR@LAR (DSA) 5

—STATUS:

VA	Present	DIRECTOR NAME	STATE / PROV	AREA #	STATUS
		1 Chase, Earlynn	ID	40	1
		Krahn, Nola	ID	40	1
		Wonderlich, Butch	ID	40	3
1		1 Ingle, Corey	ID	40	4
		1 Morgan, Sandi	UT	41	1
		Parker, Carl	UT	41	3
		TBA a	UT	41	4
		1 Dalton, Nicole	AZ	42	1
		Gilmore, Tom	AZ	42	1
		1 Roden, Laurie	AZ	42	1
		Elliott, Tom	AZ	42	3
		Marx, Chuck	AZ	42	4
		Takoff, Laurie	BC	43	1
		TBA a	BC	43	4
		1 King, Kathy	WA	44	1
		1 Nevin, Lori	WA	44	1
		1 O'Dell, Shannon	WA	44	1
		1 Vance, Linda	WA	44	3
		1 Harris, Grace	WA	44	5
		TBA a	WA	44	4
		1 Severin, Brandon	OR	45	1
		1 Black, Mary Anne	OR	45	1
		Wogman, Dr. Larry	OR	45	3
		TBA a	OR	45	4
		1 Ruby, David	NV	46	1
		1 Avery, Sharon	NV	46	5
		Dyson-Wirthlin, Terri	NV	46	4
		1 Alves, Diane	CA	47	1
		Bonner-Brown, Sharon	CA	47	1
		Bowerman, Rhonda	CA	47	1
		1 Laplace, Lisa	CA	47	1
		1 Melshaw, Gwen	CA	47	1
		1 Titlow, Dr. Travis	CA	47	3
1		1 Landy, Meredith	CA	47	4
		TBA a	CA	47	4
		1 Rojas, Manuel Mora	MX	48	1
		1 Gomez, Luis	MX	48	4
		Garcia, Chico	BZ	49	1
		Arietti, Maria Margarita Buey	BZ	49	4
		Hall, Lee Ann	AU	50	1
		Hall, Jeffrey	AU	50	4
		Freiberg, Sabina	WG	51	1
1		1 Hagen, Monika	WG	51	1
		Schmidt, Karl-Heinz	WG	51	1
		Thiess, Melanie	WG	51	1
		Oelke, Hardy	WG	51	5
		TBA a	WG	51	4
		Estabiet-Ponsenard, Stephanie	FR	52	1
		Gilbert, Franck	FR	52	1
		Rousseau, Marion	FR	52	1
		Tartarin, Julie	FR	52	1
		TBA a	FR	52	4
		Cox, Stephen	IR	53	1
1		1 Ryan, Helena	IR	53	4
		Painter, Sue	UK	54	1

Saturday, March 2019

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DIR AT LARGE	3	
ALTERNATE	4	
DIR@LAR (DSA)	5	

VA	Present	DIRECTOR NAME	STATE / PROV	AREA #	STATUS
		Painter, Rob	UK	54	4
		Verhulst-Paap, Nicole	TH	55	1
		Vizee, Pierre	TH	55	4
		TBA 2	SW	56	1
		TBA a	SW	56	4
		Schultz, Laura	DN	57	1
		Rasmussen, Berit	DN	57	4
		Brave, Mia	SN	58	1
		TBA a	SN	58	4
		Prokesova, Magdalena	SR	59	1
		Foghtonova, Lenka	SR	59	1
		Polak, Andrea	C	59	4

1	Christensen, Bonnie	UT	45	1
1	Gulling, Carrie	IA	2	1
	Hachtel, Mike	TX	28	1
1	Holloway, Mike	MS	29	1
1	Jirkovsky, Sandy	TX	35	1
	Larsen, Jan	MT	45	1
1	Trebesch, Pat	TX	37	1
	Skurupey, Leigh Ann	ND	47	1
1	Woodson, Sue	LA	47	1

Total	DIRECTORS	123
Total	DIRECTORS - AT - LARGE	33
Total	DIR @ LAR (DSA)	30
Total	Total Eligible to Vote	186
	ALTERNATES	34
	GRAND TOTAL	220

Voting Tally Present	
DIRECTORS	76
ALTERNATES	5
DIRECTORS - AT - LARGE	16
DIR @ LAR (DSA)&Tenure	11
TOTAL	108

Total Present	76
DIRECTORS	8
ALTERNATES	16
DIRECTORS - AT - LARGE	11
DIR @ LAR (DSA)	11
TOTAL	111



APHA Financial Results

Board of Directors

Convention

March 2019

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Net Results - 2017 vs 2018

	2017	2018	DIFFERENCE
Operating Revenue	\$ 8,000,355	\$ 7,606,043	\$ (394,312)
Operating Expense	\$ 8,032,413	\$ 8,190,405	\$ 157,992
Operating Results	\$ (32,058)	\$ (584,362)	\$ (552,304)
Operating Results less Depreciation	\$ (317,157)	\$ (307,119)	\$ (10,038)
Operating Loss minus Depreciation	\$ (285,099)	\$ (277,243)	\$ (562,342)
Investment Income	\$ 927,788	\$ 1,555,356	\$ 627,568
Net Results	\$ 895,730	\$ 970,994	\$ 75,264

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Gain of the Sale of Meacham Property

	2018
Proceeds from the Sale of the Building	\$ 5,175,000
Meacham Building	\$ 5,599,410
Accumulated Depreciation	\$ 3,106,301
Sale of Meacham Property Less the Asset and Depreciation	\$ 2,681,891
Commission of the Sale	\$ (207,000)
Misc Expense of the Sale	(51,869)
Gain on the Sale of Meacham Building	\$ 2,423,022

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Statement of Financial Position

	December	December
ASSETS	2017	2018
Cash	\$ 522,607	\$ 423,687
Cash/restricted	\$ 517,937	\$ 904,355
Investments @ market	\$ 10,752,574	\$ 14,389,354
Investments @ mkt, rstrct	\$ 900,000	\$ 400,000
Accounts receivable	\$ 545,003	\$ 512,165
Accrued interest receivable	\$ -	\$ -
Accrued interest receivable, rstrct	\$ 1,353	\$ 3,343
Inventory	\$ 84,144	\$ 53,134
Prepaid expenses	\$ 46,624	\$ 72,872
Property & equipment, net	\$ 4,187,192	\$ 1,410,984
Total Net Assets	\$ 17,557,434	\$ 18,169,893

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Statement of Financial Position

LIABILITIES AND NET ASSETS	2017	2018
Accounts payable-trade	\$ 638,062	\$ 531,263
Accrued expenses	\$ 847,419	\$ 759,634
Deferred revenues	\$ 688,780	\$ 615,766
Total Liabilities	\$ 2,174,261	\$ 1,906,663

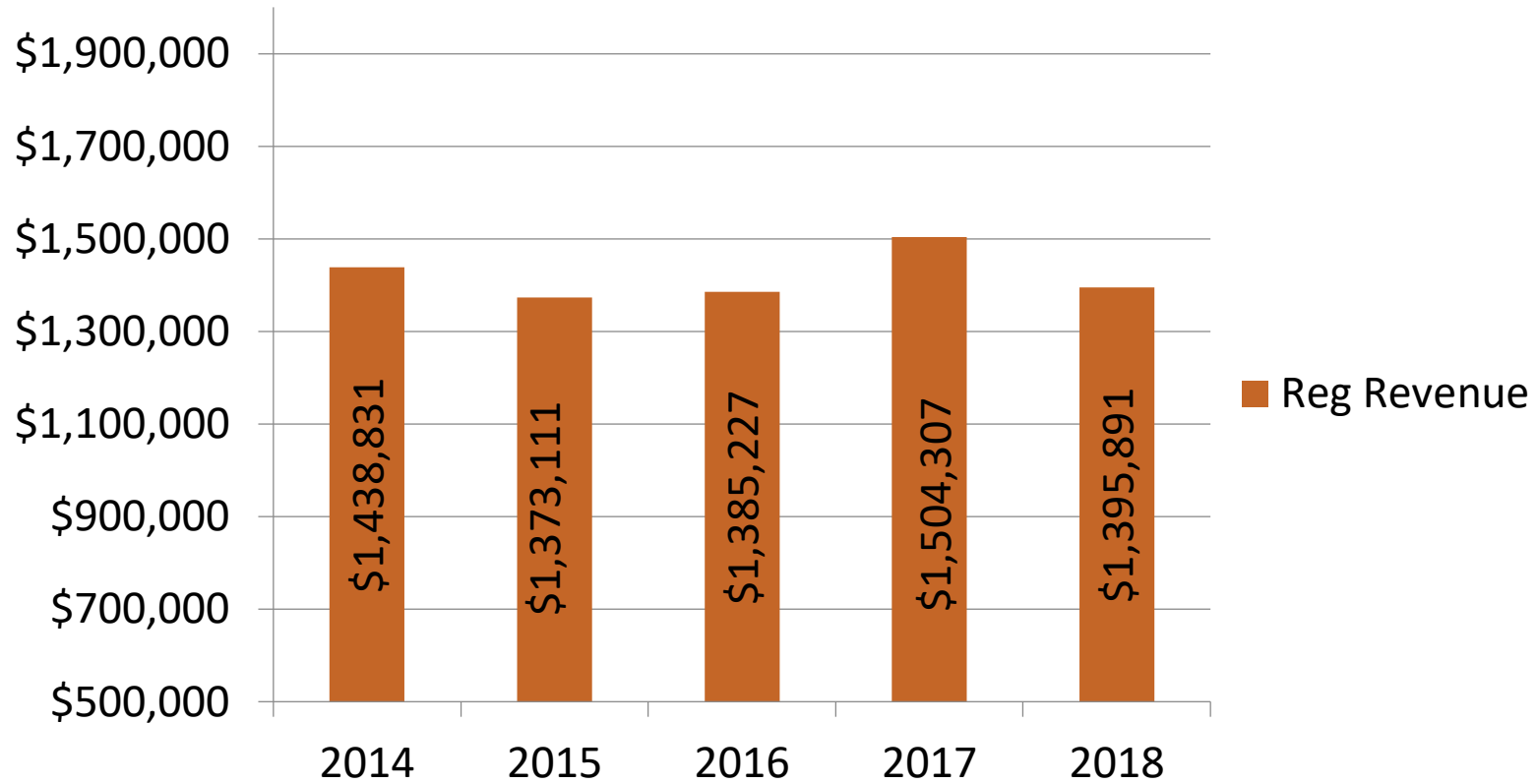
NET ASSETS		
Temp restricted, B Trust	\$ 930,584	\$ 834,047
Unrestricted	\$ 14,452,589	\$ 15,429,183
Total Net Assets	\$ 15,383,173	\$ 16,263,230
Total Liabilities & Net Assets	\$ 17,557,434	\$ 18,169,893

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Registration Dept. Revenue

Registration Revenue



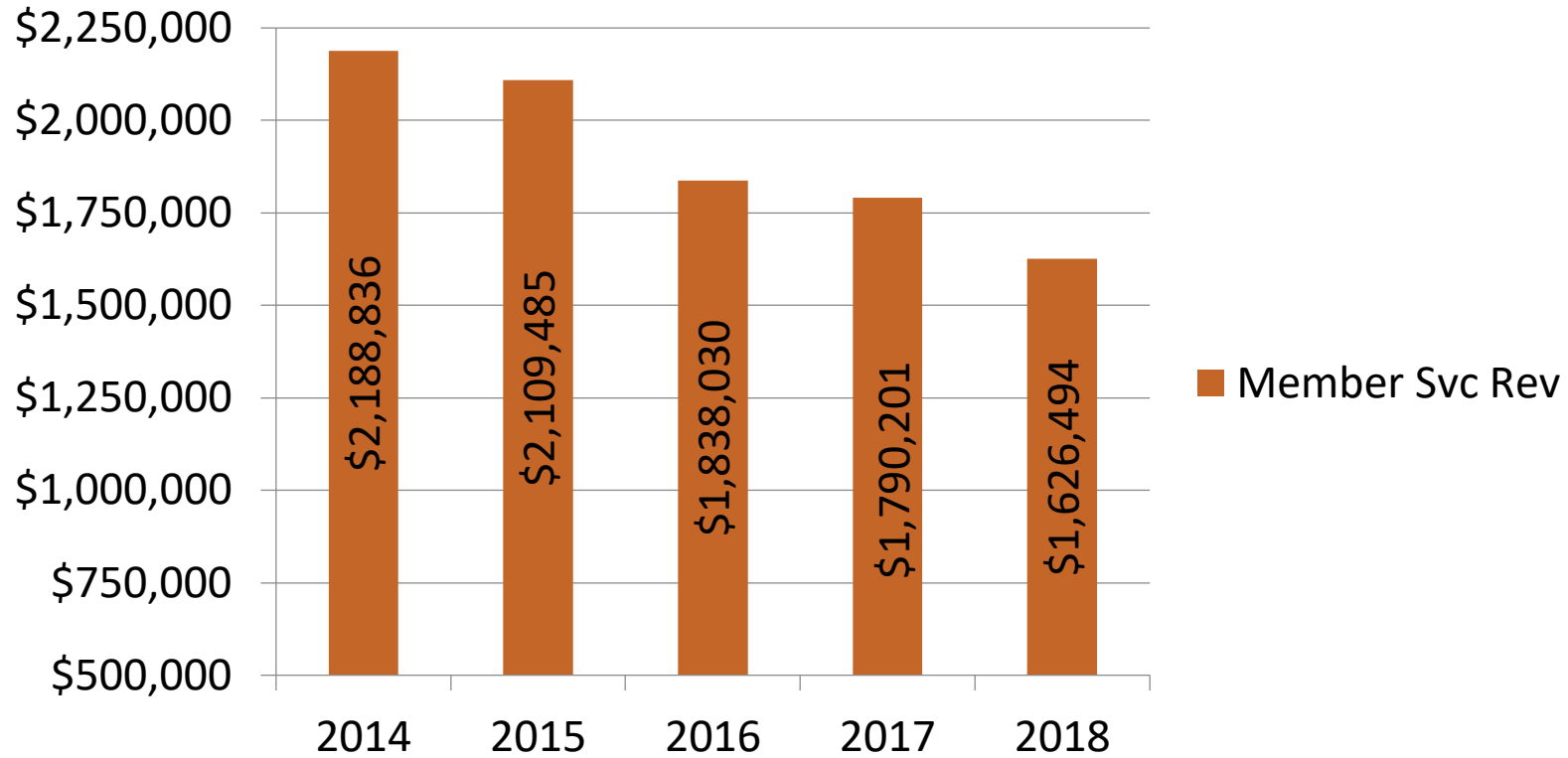
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Member Service Revenue



Member Service Revenue



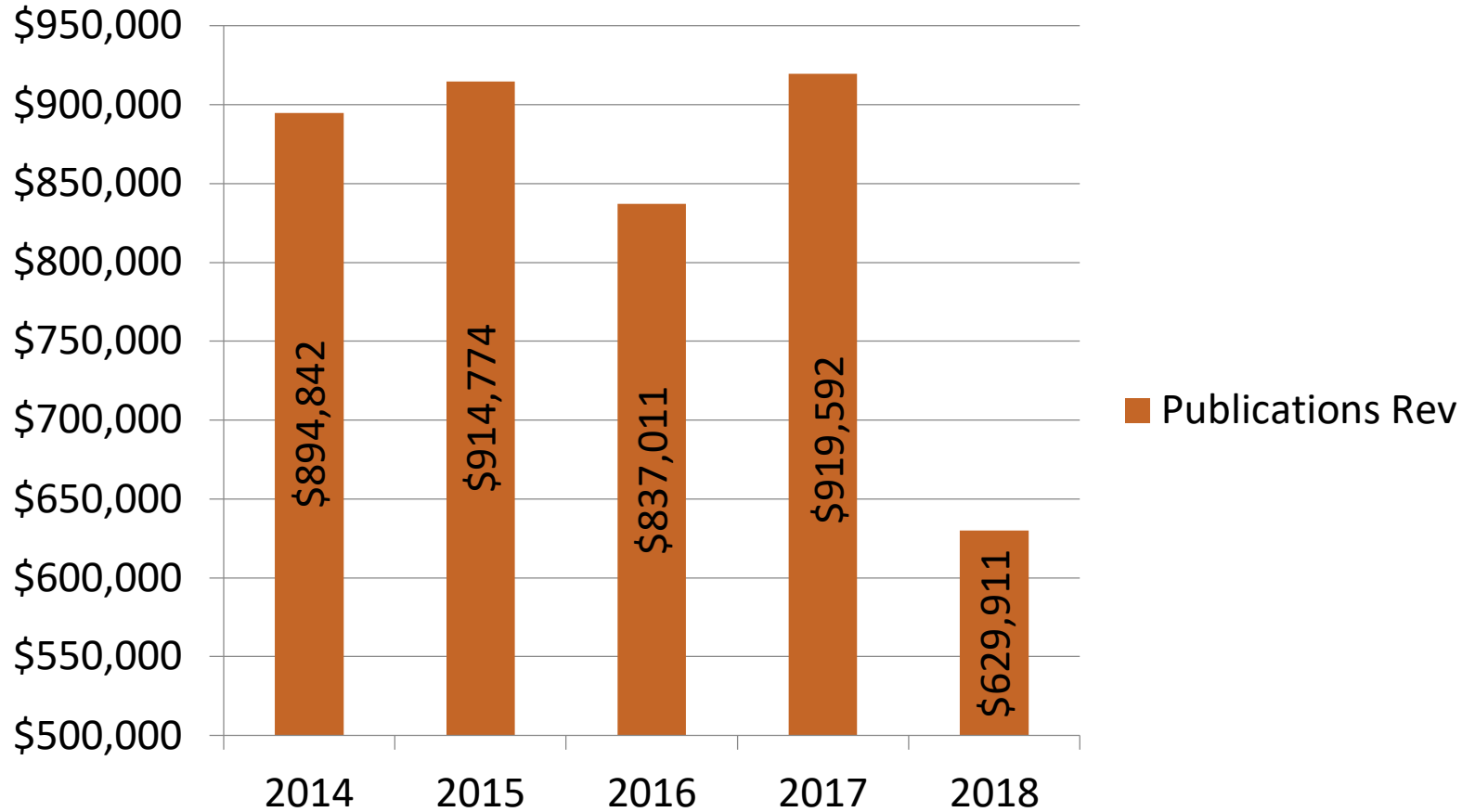
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Publications Revenue



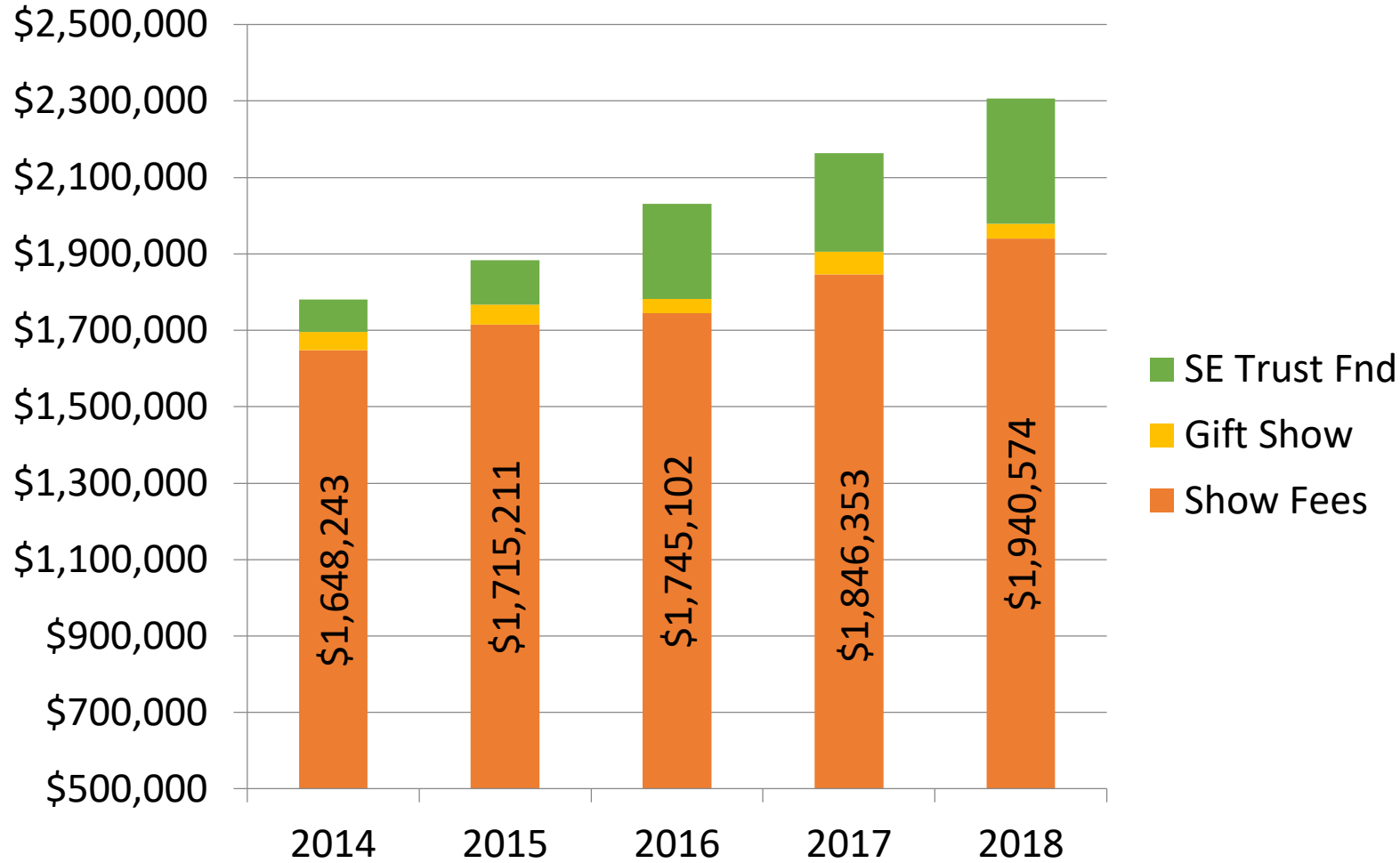
Publications Revenue



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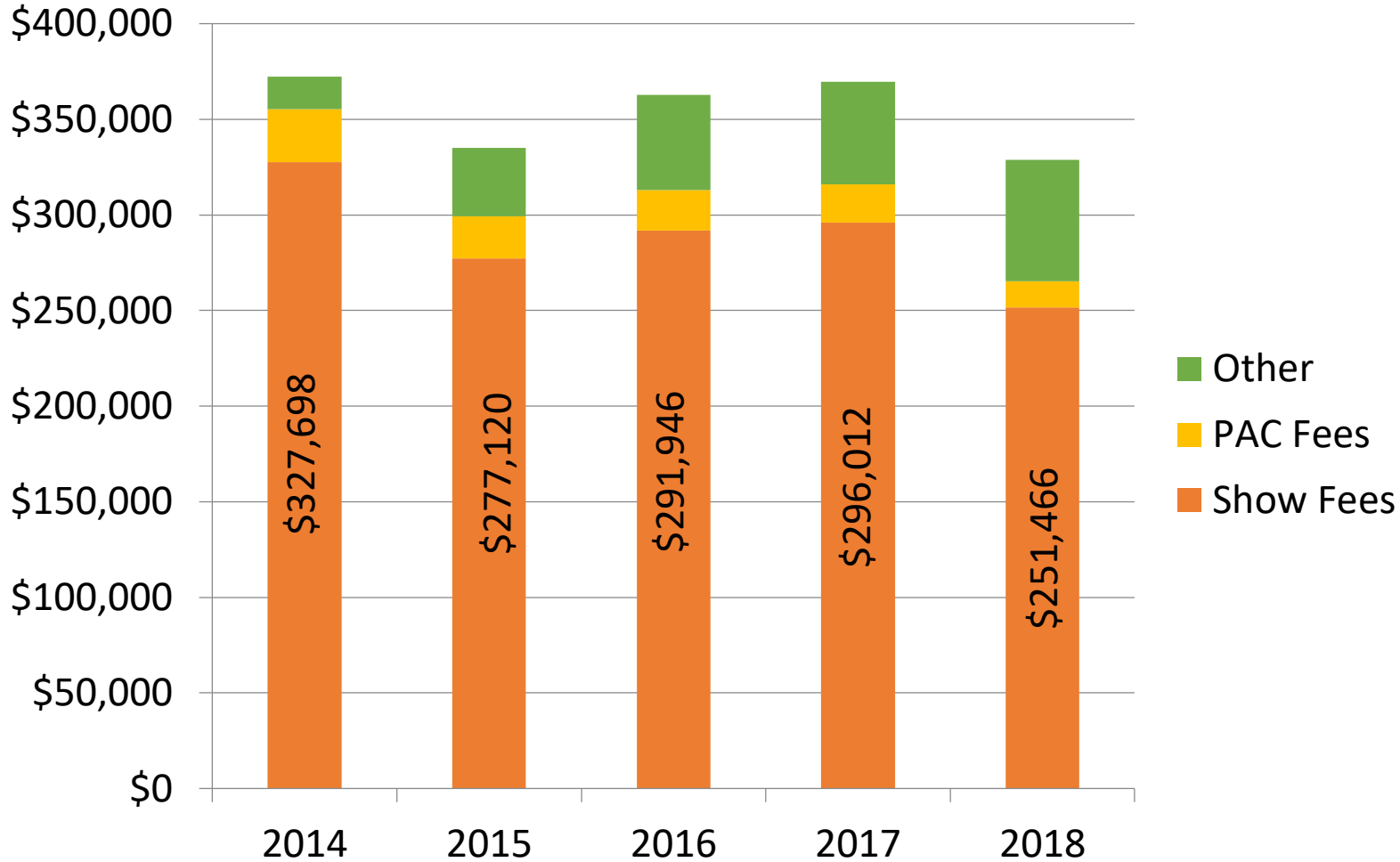
World and Gift Show Revenue



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Performance Dept. Revenue



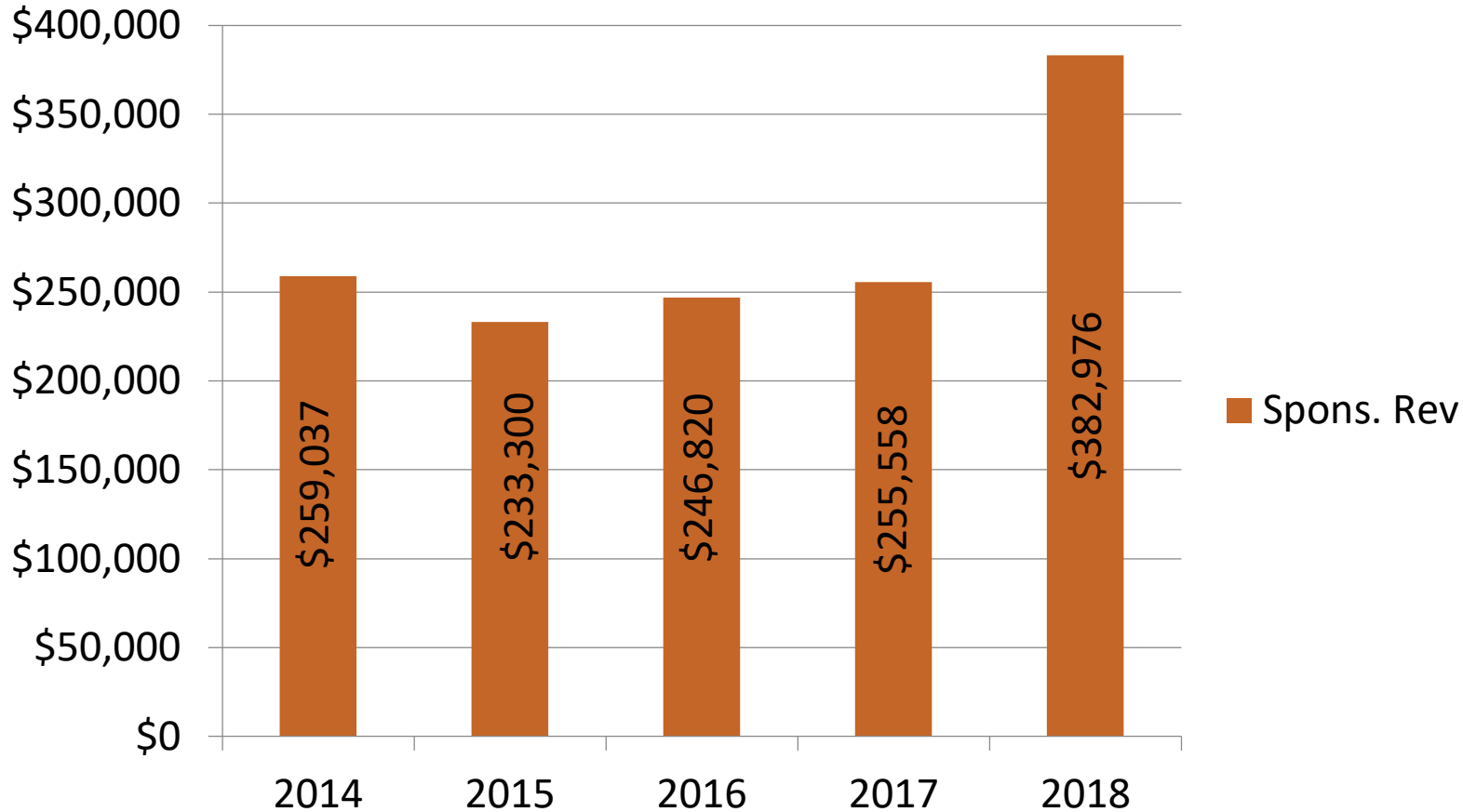
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Sponsorship Revenue



Sponsorship Revenue



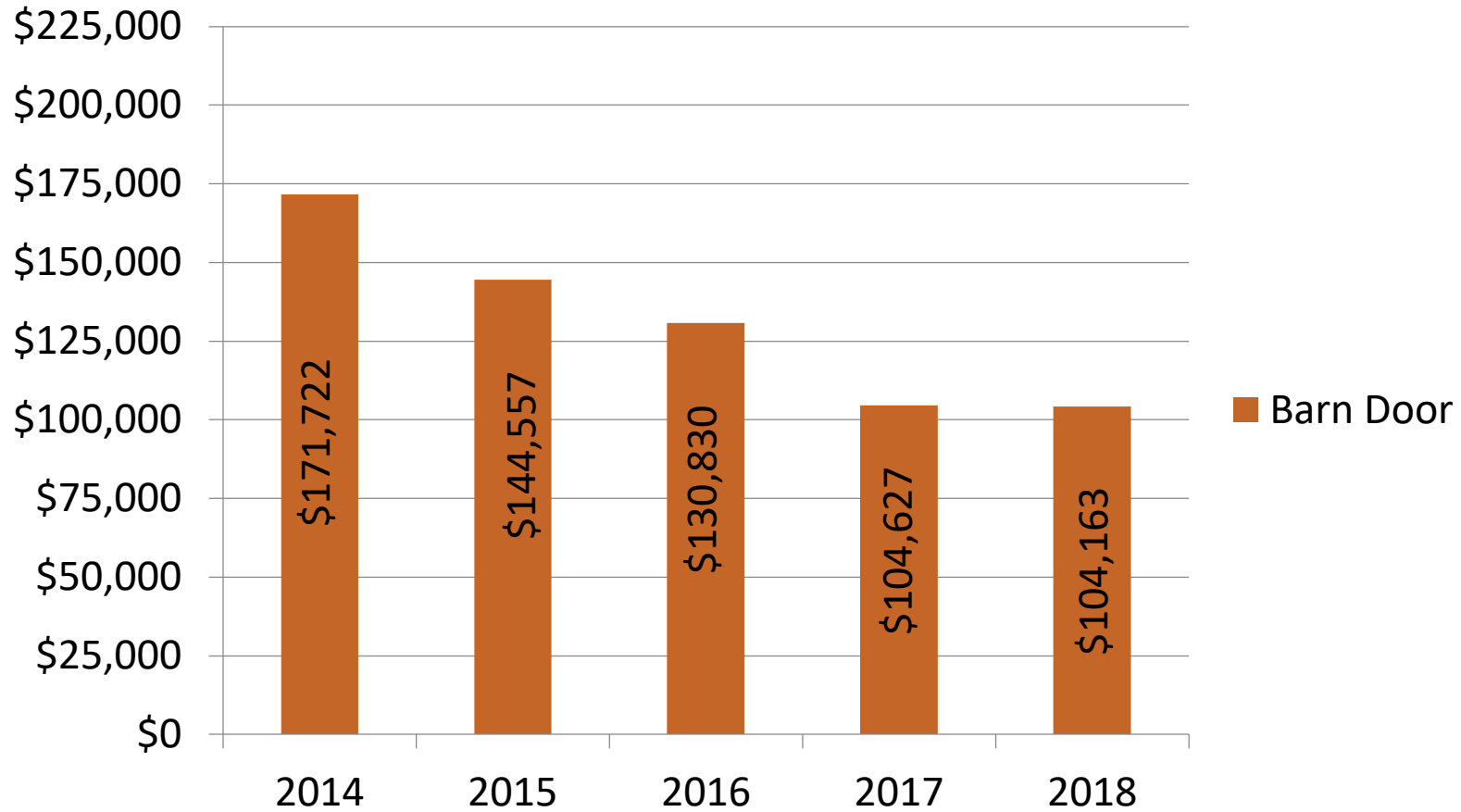
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Barn Door Revenue



Barn Door Revenue



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Operating Results – YWS & Gift Show Results

OPERATING RESULTS			
AJPHA YOUTH WORLD SHOW & GIFT SHOW			
	YWS	GIFT SHOW	COMBINED
Operating Revenue	\$ 540,450	\$ 14,049	\$ 554,499
Operating Expense	\$ 767,272	\$ 5,433	\$ 772,705
2018 Operating Results	\$ (226,822)	\$ 8,616	\$ (218,206)
Texas State Events Trust Fund Contribution	\$ 110,780	\$ 5,831	\$ 116,611
2018 Net Operating Results	\$ (116,042)	\$ 14,447	\$ (101,595)

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Comparison of Operating Results YWS & Gift Show 2017 vs. 2018

	2017	2018	DIF 17 VS. 18
Operating Revenue	\$514,368	\$554,499	\$40,131
Operating Expense	\$675,838	\$772,705	\$ 96,867
Operating Results	\$ (161,470)	\$ (218,206)	\$ (56,736)
Texas State Events Trust Fund Contribution	\$106,536	\$116,611	\$ 10,075
Net Operating Results	\$ (54,934)	\$ (101,595)	\$ (46,661)

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Operating Results – OAWS & Gift Show

	OAWS	GIFT SHOW	COMBINED
Operating Revenue	\$ 1,349,995	\$ 41,093	\$ 1,391,088
Operating Expense	\$ 1,277,175	\$ 12,975	\$ 1,290,150
2017 Operating Results	\$ 72,820	\$ 28,118	\$ 100,938
Texas State Events Trust Fund Contribution	\$ 145,518	\$ 6,063	\$ 151,581
2017 Net Operating Results	\$ 218,338	\$ 34,181	\$ 252,519

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Comparison of Operating Results OAWS & Gift Show 2017 vs. 2018

	2017	2018	DIF 17 VS. 18
Operating Revenue	\$ 1,391,088	\$ 1,424,544	\$ 33,456
Operating Expense	\$ 1,290,150	\$ 1,483,067	\$ 192,917
Operating Results	\$ 100,938	\$ (58,523)	\$ (159,461)
Texas State Events Trust Fund Contribution	\$ 151,581	\$ 211,557	\$ 59,976
Net Operating Results	\$ 252,519	\$ 153,034	\$ (99,485)

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Tax Season
Humor



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A Robert Half Company

"I understand where you're coming from, but I don't think the government will recognize your brother-in-law as a charity."